Compassionate CONNECTIONS

TALBOT HOSPICE NEWSLETTER | FALL 2024

Hospice House Gets New Beds

For many community members under our care, Hospice House becomes their final home. The focus of that home, for patients and family members, is comfort and solace. Patients spend most of their time in bed, and the bed is the focus of the room for comfort, care, and support.

Modern, comfortable, multifunction beds are very important in the care

of patients and are critical to the staff to ensure the best care. Thanks to a grant from the Mid-Shore Community Foundation, as well as gifts from two individuals, Talbot Hospice was able to purchase new beds and accompanying furniture to replace aging equipment, and continue to ensure maximum comfort and flexibility.



Colby Hall, Hospice House Manager, and CNA/ CNT Heather Bickley try out one of the new beds during a demonstration period to assess bed options and functionality.

Hospice Cup & Team *Flyer*

Hospice Cup is America's largest charity regatta and they work tirelessly all year long to deliver an amazing event that raises significant funds for Talbot Hospice. This year Talbot Hospice had a boat, Flyer, entered in the race, which helped Talbot Hospice and Hospice Cup raise even more! Captain Doug Abbott, Vice President at Easton Utilities, recruited a great crew for the race. Special thanks to Jon Clarke and Higgins Yacht Yard in St. Michaels for helping prepare Flyer for the race. Sponsors included



Curbio, Haus Brothers Contractors, FBB Capital Partners, and the Talbot Hospice Board of Directors. Many thanks to all the individual donors who joined in the fun.

Kids Camp Care & Coping

In May, Talbot Hospice hosted Talbot Kids Grief Camp 2024, serving 11 children with participation from 30 staff members and volunteers. Since 2019, this Talbot Hospice day camp has served 50 children on the Eastern Shore. The camp offers children an opportunity to share their grief in a safe space, explore feelings through the transformative nature of play, discover coping skills, and find resilience. Camp weekend was a memorable shared experience for all.



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- Susan Phillips, Accounting & IT Specialist
- Dawn Ruby, BSN, RN, Clinical Manager, Hospice Home Care

Letter from the Board President and the Executive Director

Dear Friends,

This year we have combined our fall newsletter with our annual community benefit report. Our fiscal year runs from July 1 through June 30, and as you will see, 2023-24 was a busy year. In this year's report we've highlighted key





financial and statistical data points that we hope you'll find informative.

We continue to remain true to our mission of offering hope and compassionate support to those facing life-limiting, serious or end-of-life illnesses. Through our services whether it be at home, nursing facilities, and in the Eleanor Koons Hospice House, we never turn patients away due to a lack of ability to pay. Our challenge is to make it all work through a blend of traditional insurance, government programs such as Medicare and Medicaid, grants and philanthropic gifts. This past year we have experienced tremendous growth in our programs and transformative gifts that have helped us reach those goals. We will be forever grateful for the gifts that have helped us achieve these milestones and will stand committed to stewarding our philanthropic support responsibly so we can continue to make an impact in our community for those facing serious illness.

We would like to thank you for your continued support of Talbot Hospice and the patients and families who benefit from our services right here in Talbot County. We often say to our patients and families, "we will wrap our arms of support around you and walk with journey alongside of you." As we reflect on this past year, we see our community doing the same for us. Your generosity helps create a lasting legacy in Talbot County, allowing us to remain committed to providing exceptional programs that bring hope and compassionate support to anyone living with a serious illness.

Sincerely,

John Horner
President,
Board of Directors

Molly Kirsch
Executive Director



Talbot Hospice Fall 2024

New Board President and New Members

With the beginning of our new Fiscal Year (July 2024 – June 2025) John Horner was selected as President of the Talbot Hospice Board of Directors. John is President and CEO of Easton Utilities, and joined the Talbot Hospice Board in 2023.

He has been with Easton Utilities since 2016, and was with Baltimore Gas and Electric for 26 years. John is a member of the Talbot County Chamber of Commerce, and the MD/DC Utilities Association. He is also a member of Tidewater Rotary.

Three other members also joined the Board of Directors in July:

Gretchen Brandon, RNC, MSN, CRNP, NNP-BC, Tracy Cronlund and Christopher Kerr, MD, PhD, bring expertise and energy to our already talented Board.

Gretchen is an executive consultant for Advanced Practice Leadership. As a neonatal nurse practitioner, Gretchen has had a distinguished career in health care and clinical leadership. She was essential in building the advanced practice nursing program at Children's National Medical Center.

Tracy is Vice President Strategic Partnerships at Curbio. With a strong background in sales and sales leadership, Tracy brings experience in sales and corporate relationships to the board.







Gretchen Brandon





Tracy Cronlund

Christopher Kerr

Chris is Chief Executive Officer & Chief Medical Officer for Hospice Buffalo. Outside of direct patient care, Chris' focus is in the area of patient advocacy. Dr. Kerr's background in research has evolved from bench science towards the human experience of illness as witnessed from the bedside, specifically patient's subjective experiences at the end of life.

Hospice Awards

Talbot Hospice is proud to announce that we have received three significant awards over the past few months.

2024 Hospice CAHPS (Consumer Assessment of Healthcare Providers and Systems) Honors Award recipient by HEALTHCAREfirst, a leading provider of CAHPS and bereavement survey programs for home health and hospice agencies. This prestigious annual review recognizes agencies that continuously go above and beyond in providing high-quality care for patients and compassionate caregiver experiences. It acknowledges the highest

performing agencies by analyzing the performance of the Hospice CAHPS survey satisfaction and quality, as measured from the caregiver's point of view.

Additionally, we have also received notice that we have achieved a 5-Star rating from CMS (Centers for Medicare and Medicaid), which calculates a Star Rating for each of the eight CAHPS Hospice Survey quality measures, as well as a summary Star Rating, known as the Family Caregiver Survey Rating, which is a weighted average of the Star Ratings for each of the quality measures. Star ratings are 1-5.

We Honor Veterans, a program of the National Hospice and Palliative Care Organization (NHPCO) in collaboration with the Department of Veterans Affairs (VA), invites hospices, state hospice organizations, Hospice-Veteran Partnerships and VA facilities to join a pioneering program focused on respectful inquiry, compassionate listening and grateful acknowledgment. This year Talbot Hospice reached Level 4 status, which means we have helped increase access and improve quality of care for Veterans in our community.





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Fall 2024 Talbot Hospice



Festival of Trees 2024

Presented by Friends of Hospice, the 39th annual Festival of Trees "Holiday Traditions" will be held November 30 through December 3 in downtown Easton. To date, close to \$4 million has been raised by the Festival of Trees to assist with Talbot Hospice's operating budget.

PREVIEW GALA

The Gala will again be a formal affair on Friday, November 29 with the kickoff of the Festival of Trees at the Tidewater Inn. From 6 to 8 p.m., guests will have the first opportunity to view 100 exquisitely trimmed trees of varying sizes. Tickets are sold in advance only for \$125 per person or \$200 per couple. Don't be late for a special surprise.

FESTIVAL OF TREES

The Gold Ballroom opens to the public from Saturday, November 30 through December 3. On view will be 100 beautifully decorated and lit trees. Some tree themes to date: A Starry Christmas, Letters to Santa, Advent Calendar, Santa Stop Here, Mele Kalikimaka, Sweet Gingerbread Christmas, A Visit from St. Nicholas, and more. Live performances entertain guests.

CAROLS BY CANDLELIGHT

Carols by Candlelight is a magical holiday event, free for all families on Saturday, November 30 from 5 to 7 p.m. Sing along with choral groups, bell ringers, and musicians while enjoying hot cocoa and holiday treats. Visit with Santa on the grounds of The Bullitt House at the corner of Washington and Dover streets. Special visitors include The Grinch, Elsa and Buddy the Elf. Everyone gets a free candle.

SANTA'S WORKSHOP

Saturday, November 30 and Sunday, December 1 from 11 a.m. to 4 p.m. in the Tidewater Inn's Ballroom Garden. Children will be greeted by Santa and may pose for a photograph. Write a letter to Santa, craft stations, games, music, and a SELFie Station with fun props for photo opportunities. Santa's workshop is free with admittance to the Festival of Trees.

SANTA 5K FUN RUN/WALK

Dress with the holiday spirit in mind; participants hit the pavement on Saturday, November 30 at 9 a.m. at Idlewild Park. Onsite registration starts at 8 a.m. and advance sign-ups are online at festival-of-trees.org. Fundraisers

POINSETTIA TREE

12-foot poinsettia "tree" during the Festival of Trees in the Gold Ballroom at The Tidewater Inn. Take home your poinsettias for the holidays or donate to Hospice House.

NEW! KEEPSAKE LUMINARIES

Keepsake luminaries in honor of a loved one. Designed and created by Pat and Eric Harvey, a limited number of the metal luminaries will be sold online, then displayed in the Gold Ballroom. At the conclusion of the Festival of Trees, the luminaries will be available for pickup in time to enjoy for the holiday season.

FINE JEWELRY RAFFLE

Courtesy of Kyle Edward Fine Jewelry of downtown Easton. A pair of satin ball earrings and a 14k yellow gold, ¼ carat diamond bezel necklace. Buy tickets at the store at 27 South Harrison Street. The raffle will be drawn at 5:30 p.m. on December 3 at the conclusion of Festival of Trees. For more information and to purchase tickets, visit www.festival-of-trees. org. Festival of Trees Co-Chairmen: Karla Wieland-Cherry - dkcherry4@ aol.com or 410-310-8421 Denise Haddaway - 443-995-4431 or denise.haddaway@gmail.com



oice Fall 2024





Keeping a promise for our community

talbothospice.org

This is *Talbot Hospice

When I called, you came to me.

You readily opened your heart.

You held my hand, and touched my cheek,

Whispering that all will be okay.

You assured me I would not be alone.

I was afraid in the dark but you lighted my way.

I was in pain, but you comforted me.

When my lips were dry, you wet them,

And when I thought I could not hear, you made music for me.

Then, when I questioned the value of my life, you took off the mask that kept me from seeing the good I had done.

And when I was no longer there, you comforted those who loved me.

Thank you for walking me home.

Robert Sanchez, MD
Talbot Hospice Medical Director







About the Cover

In 1998, Talbot Hospice broke ground on the Hospice House, located on the Talbot Hospice Campus. For those whose end-of-life care needs can't be effectively addressed in-home, the Hospice House was built to provide residential care around the clock. No patients are turned away, regardless of their ability to pay for services. That was our Board of Directors' decision, and it is so to this day because we are keeping a promise made to our community.

FY2024 Our Year in Numbers

\$5,759,306





HOSPICE HOUSE AVERAGE LENGTH OF STAY



206
PALLIATIVE CARE VISITS

125
PALLIATIVE CARE PATIENTS



\$141

AVG DAILY REVENUE FOR HOME HOSPICE PATIENTS



TOTAL REVENUE



\$4,973,475

TOTAL EXPENSES



\$8

DAILY COST OF MEDICATIONS
PER PATIENT



\$395
AVG DAILY EXPENSE FOR HOME HOSPICE PATIENTS



\$389,632 TOTAL CHARITY CARE



\$3,008,354
ANNUAL PAYROLL

Electronic Giving is on the Rise

As much of the world moves toward digital currency and electronic transfers, Talbot Hospice wants to make donating as simple and convenient as possible. Over the past few years, we have seen a steady increase in donations made online via our website, talbothospice.org.

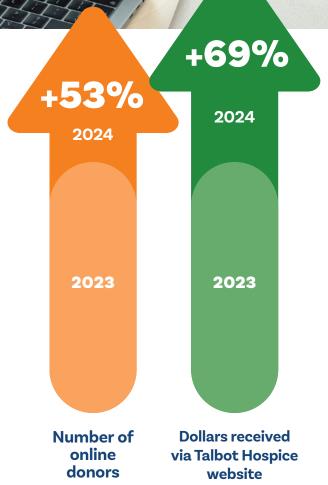
As an organization, we deal with a large amount of information, data, and documents. In addition, we also send out a significant amount of correspondence and information to ensure that patients, families, and community members receive all the education, resources, and communication they need.

Since last year, we have seen the volume of online gifts increase by 53 percent. This represents a significant trend in giving, leading to cost savings for the organization.

Donors will still receive thank you letters, IRS donation confirmations, and special notices, but they will be sent via the donor's smartphone or computer.



Donate Online!



Talbot Hospice

Donation Information

Online donations have increased significantly over last year



Thank You

\$25,000+

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\$10,000 - \$24,999

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- Mrs. Catherine C. McCoy
- Mr. and Mrs. R. Scott Pastrick
- · Mr. W. Lee Phillips
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Please note that every effort has been made to make this report as accurate as possible. We apologize if there are any omissions or inaccuracies.

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\$500 - \$999

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